

# THE OPPORTUNITY

World wide growth of IaaS Offerings is on an incredible growth trajectory

**51%**

We've developed an Azure focused onboarding motion that helps partners go-to market with the platform more effectively and efficiently

## HOW WE HELP

## DISCOVERY

- Uncovering opportunities with Azure
- How to use the Azure pricing calculator
- Azure Fulfillment process

### AZURE PLAYBOOK

DOWNLOAD NOW

[Azure How To Video](#)

[Azure Technical Series](#)

[Azure Business Model Canvas](#)

## BEST PRACTICES

## GET STARTED

BECOME A CLOUD PRO PARTNER

- Gain Access to the Tech Data Cloud Partner Ecosystem supporting Azure solutions
- Harness the Power of the StreamOne Platform to manage Azure
- Activate our training resources

JOIN FOR FREE NOW

## ENVISION

YOUR AZURE PRACTICE

FIND A SESSION

Attend one of Tech Data's consultative sessions focused on making your vision for an Azure practice a reality.

## DEAL ONE TOOL KIT

Download Now:

- [Sales and Marketing Kit](#)
- [Assessment/Service Playbook](#)

## Ready to get started?

Setup your Azure tenant and check out our five preconfigured workloads for Azure on our StreamOne platform

Log On